

Williamstown Juniors Football Club Inc.

ABN 70 816 864 620



ANNUAL REPORT 2019

SEASON 2019 COMMITTEE

Executive Committee



President
Mel McVeigh



Vice President
Mark Ryan



Treasurer
Rohan King



Administrator
Wendy McInerney



Football Operations
Ross Vicino

Director of Coaching
Tony Modola

General Committee



Team Manager C/O
Darren Ryan



Media/Chills Safety Officer
Craig O'Brien



Coordinator – Junior
Mark Ryan



Registrar/Tribunal
Philip Noonan



Council Liaison/Tribunal
Stephen McMahon



MINUTES OF THE WJFC 2018 ANNUAL GENERAL MEETING

Date: October 22, 2018

Meeting Commenced: 7:00pm

Customs House Hotel, Nelson Place, Williamstown

Present: Michael Furlong, Tony Modola, Kylie Conway, Joe Conway, Jess Densley, Mark Ryan, Anthony McDonald, Jason Reddick, Craig O'Brien, Charlie Iacavou, Andrew Neville, Milke Ibbitson, Melinda McVeigh, Ross Vicino, Rohan King, Darren Ryan, Andrew Graham, Phil Noonan, Jason Coghlan, Stephen McMahon, Brooke Barnes, David Muscat, Melanie Mullen.

Proxies: Rob Cockerell, Janelle Cockerell, Belinda Sposato, Gennaro Sposato, Jennifer McDonald, Justine Brogna, Jason Bakker, Emma Billington, Kin Hoy, Natalie O'Brien, Leanne Spiteri, Neil Finnegan, Sam Kisvarda, Samantha Martin, Dan Martin, Lisa Bentley, Shaun Bentley, Peter Roordink, Katrena Roordink, Nicole Bennett, John Brogna, Ruth Vicino, Katherine Gray, Francis Lourey, Sam Catlow, Jason Catlow, Nick Florentine, Lucas Catlow, Jason Pasco, Sophie Masterson, Mel Dmytrenko, Russell Dmytrenko, David Tedesco, Daniel Tedesco, Megan Medved, Joe Medved, Kath Trevaskis, Adam Trevaskis, Kate Hart, Tim Hart, Cheryl Wright, John Paul, Miriam Mansell, Peter Mansell, Kerin Thompson, Prue Florentine, Michael McVeigh, Annette Bakker, Felix Spiteri, Nick Perry, Mark Williams, Belinda Williams, Brian Cunneen, Kirsty Davies, Racheal Castine, Martin Bokma, Nicole Bokma, Ashley Bettenay, Dale Dodemaide, Kristian Daley, Sue Kropik, Mariane King, Mary Noonan, Adam Davis, Annie Furlong, Andrew Kneebone, Allyson Ryan, Jeremy Barnes, Janine Stanley, Adam Stanley,

Apologies: Nicole Bennett.

Meeting Chair: Michael Furlong

Welcome and thank you to all committee.

Adoption of 2017 AGM minutes:

Moved: Darren Ryan

Seconded: Ross Vicino

Presentation of the 2018 WJFC Annual Report:

Adoption of the 2018 Annual Report:

Moved: Mark Ryan

Seconded: Phil Noonan

Adoption of 2019 Fee Structure:

Proposed pricing structure (ex GST) as follows:

U9 & U10 (mixed teams)	-	Standard Player Fee \$240 (in addition there is a \$12.50 WRFL reg fee) Early Registration Fee \$220 (Cut-off Date – Season Launch Day/early April 2019) New players to receive a WJFC Hoodie (circa \$33 inc GST) Existing players to receive a “WFJC Apparel Item” (circa \$30 inc GST)
U11 - U12 (mixed teams)	-	Standard Player Fee \$265 (in addition there is a \$12.50 WRFL reg fee) Early Registration Fee \$245 (Cut-off Date – 31 st January 2019) New players to receive a WJFC Hoodie (circa \$33 inc GST) Existing players to receive a “WFJC Apparel Item” (circa \$30 inc GST)
U14 - U16	-	Standard Player Fee \$285 (in addition there is a \$12.50 WRFL reg fee) Early Registration Fee \$265 (Cut-off Date – 31 st January 2019) New players to receive a WJFC Hoodie (circa \$33 inc GST) Existing players to receive a “WFJC Apparel Item” (circa \$30 inc GST)
Junior Girl's	-	Standard Player Fee \$240 (in addition there is a \$12.50 WRFL reg fee) Early Registration Fee \$220 (Cut-off Date – Season Launch/early April 2019) New players to receive a WJFC Hoodie (circa \$33 inc GST) Existing players to receive a “WJFC Apparel Item” (circa \$30 inc GST)
Youth Girl's	-	Standard Player Fee \$265 (in addition there is a \$12.50 WRFL reg fee) Early Registration Fee \$245 (Cut-off Date – Season Launch/early April 2019) New players to receive a WJFC Hoodie (circa \$33 inc GST) Existing players to receive a “WJFC Apparel Item” (circa \$30 inc GST)

Sibling Discount to be maintained at \$20 per subsequent child.

Moved: Anthony McDonald
Seconded: Steve Gowty

Election of 2019 committee positions presided over by Michael Furlong.

Executive committee members:

Position	Nominated	Moved	Seconded
President:	Melinda McVeigh	Ross Vicino	Stephen McMahon
Vice President:	Mark Ryan	Steve McMahon	Darren Ryan
Director of Coaching	Vacant		
Treasurer:	Rohan King	Kylie Conway	Phil Noonan
Administrator:	Vacant		

General Committee: Darren Ryan, Craig O'Brien, Ross Vicino, Steve McMahon, Philip Noonan, Dean Martin, Tony Modola

With no further business the Meeting closed 8:58pm.



PRESIDENT'S REPORT

Season 2019 saw major change with a new Executive and a new age group structure. With registrations in excess of 420 players, the early goal was to ensure we had enough hands on deck to take on the challenges of a new committee, along with an entirely new grading system.

From the outset the group of fearless leaders recognised that although all very different personalities from varying professional backgrounds we all had a clear idea on which direction the club should be headed.

The focus was to set clear benchmarks for coaches, support staff and parent groups to ensure the most important members of the club, our players, were provided a fun, safe, and well organised club to be proud of being a part of.

The question is how did we go?

Based on feedback received throughout the year and the obstacles faced, there are certainly areas to improve, but on the whole we have had a successful year. As a group of (some first year) volunteers we made a commitment to work together to make Williamstown Juniors a warm and inviting community club, welcome to any suggestions of improvement, especially when those suggestions come with an offer to help bring said ideas and suggestions to life.

Game Day Volunteers

Sunday Mornings from 7 am was a flurry of activity at Bayside Oval. Over the course of the day more than 100 parent volunteers will help in excess of 240 players enjoy the great game of AFL – and this is for home games only! There are still 60 parents ferrying 150 plus players to away grounds and taking up positions for their games.

Match day and training night volunteers make it possible for our young boys and girls to be able to play each Sunday. I would like to personally thank each Parent, Grandparent or sibling that volunteered his or her time this season. Coaches, Assistant Coaches and Team Managers don't simply turn up each Sunday. There will have been several conversations amongst the coaching/Team managers but also phone calls, text, messages and email correspondence from parents and the committee to fit into the family and work schedule. Thank you for your contribution to the club and your community.

To all the trainers that continue to ensure injured players and their families are well looked after and

informed, thank you. Finally, to the parents that consistently make themselves available, whether you are umpiring, water person, scorer or bringing along the oranges and snakes, your contribution is so valued.

2020 will bring significant growth and with such growth will come more responsibility. I urge any Parents or Grandparents that have the passion for community and see an area of need within the club, to please put your hand up to assist. All help is greatly appreciated, even if meetings are not your thing, there are many portfolios such as Social Media, Canteen Coordinator, Team Manager Coordinator, Marketing and Merchandise, that require attention and the responsibility falls on the committee, some of whom have to take on more than one role if other volunteers are not forthcoming.

Committee

With over 400 parents involved with the club, the Committee of 11 did their best to ensure the club was well run. More volunteers in 2020 are needed, ideally the current committee would love to be able to personally identify members to take up positions and level of availability but we really do rely on people advising interest and this will allow each committee member to focus their time (especially the Executive)

on the roles they nominated for without having to manage more than 2 portfolios. As volunteers with employment and families to manage, the more parents involved in roles will allow the committee to concentrate on the many facets and time-consuming tasks to get players on the track for training and match day. Ultimately the children will be the beneficiaries of the extra help.

I wish to express my sincere thanks to the 2019 Committee.

Mark Ryan stepped in as VP as well as his role as age group coordinator U9 – 12. Mark also coached the U14 Div. 3 side. Mark was always willing to step into an MC role at events and has mastered the Q&A to keep formalities informative and palatable for attendees at functions.

It was delightful to welcome Wendy McNerney on board as Administrator/Secretary this season; Wendy has much experience in policy and procedure, which helped with the fine-tuning of the grading policy. Thank you, Wendy for jumping straight into the deep end after your retirement!

Rohan King continued the unenviable task of Treasurer this season but his efforts didn't cease with the club financials, he also (with great success) took on the role of Sponsorship engagement and played a huge role assisting with some difficult communications with the WRFL during the season. Rohan was always a willing ear to all of the committee. The club will be at a great loss as Rohan has had to stand down from any Committee role, effective immediately, due to conflict of interest with his role as Director of Loaram Constructions. Loaram, also a sponsor of WJFC, has put forward a tender to HBCC for the pavilion upgrade at Bayside Oval. Rohan, it has been a pleasure to have you on board and your unwavering commitment, support to myself, and those on the committee that had the pleasure of working with you.

Ross Vicino again ran with age group coordinator for U14 and U16 as well as overseeing all of football operations. There is nothing about WJFC that Ross doesn't know about or is willing to put his hand up to assist with. Part of the 7am set up crew on Sunday mornings, attending every meeting and spending countless hours on the telephone to myself and other committee members, I thank you for the many years of service to WJFC. This year was Ross' last in an official capacity but know we will still have the pleasure of his quiet wit and gentlemanly demeanor when we say hello at a later start time on Sunday mornings as he attends Macy and Cal's matches. I can't promise however that you won't receive the

odd SOS call from myself at times. Thanks to Ruth, Ava, Cal and Macey for sharing Ross with us and we look forward to seeing you all on match day in 2020.

Phil Noonan again undertook the role of Registrar as well as coaching the U14 Div. 2 Team, Tribunal Delegate and also taking a role on the Coach Selection Panel. All three roles have had their challenges, which you took in your stride, sharing your years of WJFC experience.

Tony Modola was our Director of Coaching for 2020 and arranged some educational nights for coaches and worked on streamlining the coaching program at WJFC. We thank Tony for his time in the role and wish him all the best as he steps down to concentrate on Coaching in 2020.

The general committee comprised of Darren Ryan (who readily jumped on board a new Team Mangers night format and facilitated the successful evening) along with Craig O'Brien (First Aid Co-ordinator and Child Safety Officer). Dean Martin headed up the social sub committee and organised with his team, the end of year function (Mid Year is already booked in for 2020) and many Sunday Sips during the season and at finals time. Stephen McMahon was for the second year running our Council Liaison, with this year requiring a more hands on role and many meetings with council, Steve was a great asset in this area. Steve also had a role as Tribunal Delegate, a position that at times presented its challenges. Jess Densley took care of the local schools information communication in the early stages of the season to engage those families new to the area or not already involved with WJFC.

Without the assistance of the above committee, my first year as President would not have been a year filled with learnings, laughs and friendships made. Whilst we didn't always agree (that's what made it more interesting) I'm so thankful for the team first attitude of you all. It is what makes our club so great! If you haven't helped out before or are thinking about joining a committee or taking on a non committee role – I encourage you to put your hand up!

Thank you for a fabulous year

Mel McVeigh
PRESIDENT | 2019 | WILLIAMSTOWN JUNIORS

Farewell Julianne

For the past 10 Julianne Weir has made sure the canteen manager knows what to order, how much and where it should go. Her most treasured role however will be that of smiles and reminders of manners to our families for the past 10 years. At a helper's event in late August, Julianne was presented with a gift of thanks and to keep her WJFC family in her thoughts. Julianne will be missed but we wish her well and those that attend CYMS games will still be able to call in and say hi!

LIFE MEMBERSHIP

At our helper's night on August 30th, Life Membership was awarded to Marty Bokma. Marty's involvement has taken many roles over the years. Marty has undertaken the role of Coach, Football Operations, Vice President and Chief line marker – a job that he is teaching some younger ex WJFC players, to make sure we always have someone to do the job. Marty spoke of the joy and friendships over the years at WJFC and during his emotive and lengthy speech encouraged all to keep helping out as ultimately it's all about the kids! Thank you Marty for your continued advice and help at Willy Juniors.

Social

Our season began with our Family Day on March 31st. This year we were approached by Williamstown VFL to utilise our grounds, as it didn't look likely they would have the use of Downer Oval until later in the season. The date required was the same as we had pencilled in for our Family Day, so rather than ask them to schedule another date we welcomed a joint family day and invited Williamstown CYMS, Auskick, FIDA and Superrules to be involved with the day. It was a great community event with the integration of all clubs taking part in the day from manning the canteen and merchandise tables and the BBQ to longest kick competitions, ending with the presentations of jumpers to the VFL men's and women's teams by our juniors boys and girls.

As mentioned previously a Casino night was held at the end of season this year. Dean Martin and his team put together an amazing and successful night, although the ticket sales were very slow up until a week prior the function saw only slightly lower attendance than previous years. The night was a financial success and much fun was had.

Sunday Sips also proved popular, especially during finals with the customary pizza and club song echoing from the Fearon. Thank you to Williamstown CYMS for once again extending the invitation to utilise their clubrooms.

Williamstown Juniors/CYMS Pathway

Ground space during the pre-season was an issue for both WJFC and CYMS early this season and for CYMS during their finals campaign. WJFC were able to assist with a training venue at the tail end of our finals. 2020 sees a greater bond on the horizon for WJFC and CYMS with a joint tenancy at Loft Reserve on Maddox road established with HBCC. This will give everyone some breathing space on the very popular training nights and hopefully allow even more crossover training and information nights between the top age teams and CYMS.

At the conclusion of this Season a Top Age function for our exiting U16's was held at Seaview Functions. Over 60 attended the event where Adam Cooney gave some sound football and life advice to our players, delivered with humour, yet considered too. Mark Ritchie and Con Terzoglou from CYMS were also speakers on the night and gave an overview of what the CYMS pathway can offer Williamstown Juniors on their next stage of football.

Williamstown Football Club

Williamstown Football Club continue to support WJFC growth by way of sponsorship, hosting WJFC games at Downer Oval and the continued involvement of our juniors during grid games. The relationship and Willy feels were evident at the VFL grand final, with WJFC players assisting with the banner and cheer squad. The sea of Willy Juniors jumpers was a proud vision!

The Seagulls will also have joint representation with the Williamstown Juniors at this year's Williamstown Primary School Seaside Fair on November 17. Thanks to Jason Reddick, Andy Dandridge and Jacinta Evens and all at the Seagulls that have made every effort to assist WJFC in 2019.

Bayside Pavilion/Grounds Upgrade

Over the course of the season Stephen, Rohan and myself met with council to continue the hard work of previous committees, all working towards the end result of a new pavilion! The work on reconfiguring Oval 2 and installing new irrigation on both oval 1 and 2 has already commenced. Works should be completed by the end of November with usage commencing in January. The Pavilion works will commence mid November, with completion unlikely prior to the start of season 2020 however, council have assured us temporary buildings will be available to enable our season to commence as normal. Our new Pavilion will see a new social space and home and away change rooms and storage for

netball, Crickets and Auskick. Having a social space will enable team and social events to be held at home. Imagine sitting down to team dinners after training on a chilly training night!

Williamstown Junior Football Club – SPONSORSHIP

Sponsorship comes in many forms at community clubs. This can be cash or in kind. WJFC thanks the following Sponsors for their generous support and continued interest in being involved in “your” club.

- ☐ Major Sponsor (long standing) Greg Hocking Elly Partners - Wayne Elly
- ☐ Major Sponsor (long standing) Williamstown Health and Lifestyle - Cliff Butler
- ☐ Major Sponsor (since 2018) Treehaus Williamstown – Justine Brogna
- ☐ Major Sponsor (since 2018) JAB Developments – John Brogna
- ☐ Major Sponsor (2019 New) Aussie Home Loans – Matthew Wynd and Carly Robson-Kelly

- ☐ Club Apparel Sponsor Primary Edge Promotions – Anthony
- ☐ Club Sponsor Loaram Constructions – Rohan King.
- ☐ Club Sponsor Williamstown VFL – Jason Reddick
- ☐ Club Sponsor Saddler Transport – Christian Di Pierro

- ☐ Mid-Year Event Sponsor Morning Star Hotel – Darren Dean.
- ☐ Club Sponsor The Mouthguard Man - Paul Damiano
- ☐ Club Supporter Williamstown CYMS



VICE PRESIDENT'S REPORT

To the Committee and Members,

Doesn't the year just fly!




This year I was keen to play a larger role at the club and found myself assisting the club in three different capacities being Vice President, Football Operations Co-ordinator U9-12's and Coach of U14 Div 3 Team. Each one of these roles came with their own set of challenges and a rolling to do list throughout the year. I was very lucky to have wonderful support and encouragement from my fellow committee members and coaches. I would like to especially like to thank Ross Vincino who has been an enormous juggernaut of energy and goodwill to all at the club and Tony Modola as Director of Coaching who also has been invaluable in plugging holes in a very large list of items to organise and co-ordinate.

I would also like to personally thank Phil Noonan, who coached alongside me in u14's, particularly with debates around grading, selection and not to mention the WRFL making divisional changes which unfortunately didn't render a great result for our teams. Phil always gave me great perspective and council and was a wonderful support on the training track facilitating an inclusive squad approach to the Div 2 & 3 teams.

From a Committee prospective our meetings been very engaging and productive where a broad range of topics have been efficiently discussed and considered with deliberate decisions made to improve our club. I took the lead on documenting some of our views in the form of a formal Age Group Selection and Grading Policy which underwent a number of drafts and iterations prior to season launch. We appreciate that by simply writing up what we think is best for the club and our kids doesn't necessarily translate on field and naturally there was some teething problems to bring the execution of the policy to life. Like most things it's a work in progress.

Mel McVeigh has been an outstanding leader to work alongside. Nothing is a fuss. Mel has approached the Presidency with a very deliberate empowering approach. She is extremely dedicated, has a great awareness of kids and family's needs and loves to have a laugh also which makes everything run without unnecessary drama. She has taken a somewhat Jonny Farnham approach being ... "Take the Pressure Down!" Mel has created a stronger community footy club - one centre on care, development, wellbeing and empathy for all kids.

To assess our stewardship as a committee I proposed a set of key measures which would form a Club Report Card on how we were delivering to the Club's Purpose. The major input for the assessment was from our Parent Player Survey. I'm pleased to present some strong improvements below for your reference:

#	Purpose Test Question	How do we know? (measurement)	2019 Result	2018 Result	Trend	
1.	Have we provided a positive and enjoyable environment for our children to develop physical and social skills through their participation in the Australian Rules football within our local community?	Coaching Assessment	86.60%	79.02%	up 7.58%	
2.	Have we encouraged, promoted, fostered and developed participation in football?	Intention to Play Next Year	75.58%	67.21%	up 8.67%	
3.	Have we provided for the health, welfare and wellbeing of players, supporter and spectators?	Overall Satisfaction	87.28%	86.88%	Up 0.40%	

Towards the end of the season I engaged Terry Dillion Consulting via funds which Rohan King acquired for the club via a grant. Terry completed a Health Check on the club which found us ranked in the top football clubs in Victoria across a range of different metrics which was very pleasing. He also provided us with a Strategic Framework to think about future initiatives to drive further sustainability and success as a community club. For the 2020 year we will look to sharpen our focus on a number of areas including our Volunteer Strategy, Sponsorship Programs, our Football Curriculum for coaches and of course the Development of our Facilities.

After some very fun nights out at the Italian Club as a family I suggested that Tony Modola might be able to talk to his old family friends (his Dad and Uncle were founding members) to see if we could hold our end of year event at their welcoming and intimate Italian clubrooms which incidentally was a movie cinema back in the day. With Dean Martin's prowess as a gun events coordinator and an awesome social subcommittee supporting we had a great Casino Night. I was MC for the night and was delighted to see our parents and sponsors kicking up their heels and having a fake flutter on the gaming tables. Thanks to all the kind donations which raised a significant sum of money to invest back into the club.

At the start of the pre-season I formed part of the Coaching Selection Sub Committee helping interview and select coaches for all the age groups for the 2018 season. The effort was well worthwhile as the calibre of coaches this year was excellent and as you can see from our feedback results translated into happy in kids and parents.

To ensure that we removed any apprehension or cumbersome obstacles from parents applying for coaching roles into the future, I restructured the Coaching Application Form moving to a more refined question set which could be completed online. I'm pleased to say that we have significant interest in our coaching roles for 2020 will by the time you read this report we will have appointed nearly all of our coaches.

From a Footy Operations perspective, the committee and club will not be the same without Ross Vincino. I would like to say a massive thank you for the contribution you have made over the years. I look forward to seeing you around the club on match days and at the many social events during the year.

Being part of the local community is very rewarding. I encourage anyone that is reading this report to play an active role as I'm sure you will reflect on it later in life as a very worthwhile pursuit which was a great way to spend time creating great memories with your son or daughter and their mates. Footy is just one part of it.



TREASURER'S REPORT

Prepared by: Rohan King.

The 2019 season has been financially strong for the WJFC.

Season 2018 was a year of change within WJFC where a number of new initiatives and tools were injected to improve our systems, record keeping and financial management. In contrast, current season 2019 and its associated strong financial results have been underpinned by a process of consolidating the changes of last year, refining our cost measures and building our revenue beyond the primary channel of WRFL generated player fees.

The enclosed accounts provide a detailed insight into the financial performance of the club through season 2019 and to that end are self-explanatory. This report is therefore focused upon the broader initiatives introduced in season 2018 and how these have washed into season 2019 (and beyond).

1. Xero based accounts systems.

The club now sits on the Xero platform and into our second year of this initiative it is serving us very well. Our accounts are now current each month and the process of the year end annual audit has been seamless. Importantly the club will be able to transition to future treasurers with all club financial IP detailed and stored for easy access and use.

2. WJFC debit cards.

This initiative has been pivotal in season 2019 where a dedicated Debit card for our canteen management has made micro measurement of the canteen performance infinitely easier.

The process of reimbursement has been significantly reduced by introducing the debit cards and this tool has significantly improved our capacity to accurately allocate club expenses to the correct cost centre.

3. Grants.

In 2018 the club was successful with a grant application of \$1,798.00 from the Department of Health and Human Services as part of the 2017 – 2018 Sports Grants Program Round 2 – for the development and improvement of club operations and their functioning. In season 2019 the club deployed this grant and appointed Terry Dillon Solutions to undertake a review process via survey to generate a “Club Health Report”. The results of this survey were published in a report back to the club where our WJFC June committee meeting was then dedicated to a workshop reviewing the content of the club health report and strategizing the opportunities the report / workshop revealed.

The WJFC health check reported overall at 60%. The report was assembled based upon the

confidential and independent survey of all committee members seeking assessment of the effectiveness of the club in prescribed areas of:

- > Committee Structure
- > Governance
- > Finance
- > Membership
- > Capital Grants
- > Digital Presence
- > Volunteer support
- > Sponsorship
- > Fund Raising / Fund Saving
- > And, taking the club to the next level.

The report result of 60% was benchmarked by Terry Dillon during the workshop and placed WJFC at the sharp end of the health spectrum as opposed to the 100's of clubs he had assessed using the same survey tools. WJFC gained strongest results in finance / Governance / Committee Structure, whereas the greatest opportunity for improvement was found in the areas of Volunteer Support, Fund Raising and securing Capital Grants.

This report is an excellent tool to underpin club planning for coming years and associated future committees.

These 3 items are the key outtakes in the 2018 report flagged for 2019 opportunity. The remaining 4 items flagged in 2018 included further grant applications, improved financial policies / disciplines / streamlining, review of the traditional August / August financial year and progressing our successful application to Microsoft 365 - Not for Profit - assistance.

Per enclosed results and improvement quality of reporting, that area of policy and discipline has progressed well. Expense is better managed and approval methods more transparent including a mandated NAB 2 party approval process for any payment / expenditure.

Grant opportunities were assessed during the year however no formal applications were made. Part of the clubs thinking here was to ensure we expensed the first grant effectively per above, and prior to seeking future funds. This will continue to be an area of focus in 2020 and all viable grant opportunities will be assessed.

The adjustment of the traditional financial year continues to be a work in progress.

Unfortunately the committee was not able to pursue the Microsoft 365 opportunity in season 2019. Limited committee resources did not stretch to allowing this initiative to be progressed. Hopefully additional interest in the 2020 WJFC committee will transpire into ownership of this opportunity.

Season 2019 – new initiatives.

The financial management mindset for season 2019 and subsequent new initiatives has been significantly influenced by the long anticipated prospect of upgrading our antiquated Bayside facilities.

Equipped with a growing appreciation the City of Hobson's Bay would be pressing the green light for our facilities upgrade, the committee has been mindful of the importance of building a financial reserve to service the predictable club commitments the new facilities will reveal. I acknowledge this mindset was established well before my time and the slowly accumulated cash reserves are a testament to those efforts past and present.

The club has in a practical sense looked to strengthen our position in 2019 via a combined approach

of better expense management (both identification and minimisation) as well as growing our income base in the areas of greater opportunity – which are those not affiliated with core WRFL fees.

New facilities for season 2020:

After many years' effort and application across numerous committees past and present, we are on the precipice of something wonderful for WJFC.

Across the season the WJFC committee has been regularly engaging with HBCC and in later stages their nominated architect developing the best possible facilities upgrade within the confines of time and budget. HBCC have been very responsive to the input of WJFC and accommodated a large proportion of what was a "concept revision" put forward by the club mid this season.

The current status is the club has now formally vacated the existing change rooms, stored our memorabilia and we understand HBCC will appoint the builder in November 2019, with works indicated to commence this side of Christmas. The construction program we are advised shows works should be complete in the early part of season 2020 – so April / May at this stage.

Club apparel – online sales channel.

As is often referenced, WJFC has a strong reliance on volunteer input to manage many aspects of the club. Traditionally the club has sold its apparel range both preseason and during the season from the Bayside pavilion. This entailed holding significant stock levels on site and relies on volunteers to manage sales on game days. It has become very difficult to get volunteer input to assist with this process.

In season 2019 apparel sales have been managed through an online platform with long term supplier Primary Edge Promotions. Mel McVeigh invested significant time to set up this arrangement. This new approach would appear to have proven effective, which includes options for apparel to be collected from the club or delivered directly to the purchaser. The club receives a detailed monthly report of apparel sales and associated funds accordingly. This initial platform represented a one off investment of \$1,000 to develop. There are no ongoing charges.

The club resolved to undertake a stock assessment as part of this revised apparel arrangement. The enclosed financial results include a write down of \$20,624 of apparel stock value. This represents many years of accumulated apparel that is either outdated or has proven a poor selection and difficult to shift. This product will be part of free issue initiatives in season 2020 and / or form part of other membership initiatives or possible heavily discounted sales events.

Watch this space.

Sponsorship growth and development.

The club has grown sponsorship revenue in season 2019 by a little over 20%. Per recognition afforded in the president's report, the club has compiled a base of 12 sponsors across categories of Major Sponsorship (5), club apparel & equipment partners / sponsors (2), General club sponsors / partners (4) and a midyear event sponsor (1).

The WJFC sponsorship revenue channel of circa \$32,000 in season 2019 is a new benchmark for the club.

The above is the outcome of a greater focus by the club executive with both existing and new sponsors. This culminated in a sponsor's dinner held by the club to bring all sponsors together recognising their generous support of the club and building their investment in our vision and future

plans.

This will be a continued focus for season 2020 as we look to build our sponsorship base to \$50,000 in the next 3 years.

Club Social calendar and events.

Similar to commentary insofar as apparel management and sales are concerned, the social aspect of the WJFC is also heavily reliant upon the tireless efforts of volunteers, whom have done a wonderful job in season 2019.

This year the club made a conscious effort to adjust our social calendar mix mindful of (1) the competing social demands of our membership and avoiding oversaturation, (2) less events with more focus and diversity and (3) a conscious shift away from financial dependence on our key social events to bring / build funds for the club.

Season 2019 saw much greater emphasis and investment directed to the Season Launch day that was co-hosted with both Williamstown CYMS and Williamstown VFL. This event has no aligned revenue channel but has and will be further develop in a feature day where we can showcase our club, our sponsors and the overall Williamstown Football Community. In 2019 we invested almost \$4000 into this event.

Feedback was very positive from members, our football partners and sponsors alike.

Our Mid-Year main event showcased this new approach via a new venue and revised more casual format that seemed popular and well received by the circa 200 members that attended the evening at Williamstown Italian Social Club. Consistent with commentary above however, the late run on ticket sales did generate some worrying moments per the financial viability of the event. The lower cost base of the event ensured the event was favourable to the club in 2019 to the tune of circa \$5,000, heavily and gratefully underpinned by the many generous auction items donated on the night.

Season 2020 with the advent of our new club rooms and social space will throw a welcome whole new aspect into our social calendar options moving forward.

2019 accounts:

2019 accounts summary – revenue:

From the outset I flag the WJFC as stipulated by its constitution runs a financial period 1 September – 31 August. There is an ongoing misalignment between our genuine season activities that conclude at the annual AGM in October each year and the generated financial results that conclude August 31 as a consequence.

Income such as late sponsorship revenue (very minimal in 2019) and late expenses such as 2nd instalments of power / lighting, ground rent etc are consistently captured in the following financial year also as a consequence.

The club is serviced by 6 core revenue streams. Each is summarised in season 2019 as follows:

WRFL Registration fees.

Fees paid to the WRFL by the WJFC membership, as announced at the annual AGM, are subsequently redirected to the club less a \$12.50 administration fee per player. WJFC uses these

funds to pay for WRFL services across the year including insurance, umpires fees, individual age group team affiliation fees (7 sets in 2019) an overall club affiliation fee – as well as other miscellaneous items.

In season 2019 WJFC received \$88,842.00 (2018 \$96,670.00) in fees and incurred \$36,877.00 (2018 \$39,577.00) in WRFL charges.

The decrease in fees of circa 8.8% relates to team number adjustments attributable to the 2019 Season “evens” age group structure where WJFC does not participate in the U18 age group (whereas we did in U17 2018). We also saw some refunding occur as age group numbers were resolved preseason.

Charges for WRFL services adjusted down proportionally accordingly.

Apparel revenue:

WJFC generated \$25,340.00 in apparel sales via our online shop as discussed elsewhere. Sales for the period last year were \$30,855.00.

The club purchases selected apparel items for resale as well as free issue items that are included in the annual membership fee paid. \$14,885.00 was invested in free issue apparel in 2019. This is the first year we have individually identified apparel costs commensurate with a status of resale or free issue.

As previously mentioned in 2019 as part a complete revisit of how we manage apparel moving forward, we have taken the decision to write down stock items that have been carried over for a number of years, to a zero value. That write down represents \$20,624.00.

Canteen Sales:

The WJFC canteen has performed strongly in season 2019 – credit to those who have volunteered their time during the year. This assistance has also made capturing the financial performance more reliable and accurate. Revenue over the year has increased by 31.5% from last year to \$24,110.00. The cost of operating the canteen in the same period increased by \$3,184.00 to \$16,333.00.

Club Sponsorships.

Refer previous commentary.

The increase in club sponsorship to \$31,901.00 for season 2019 is beneficially compounded by a lowering in associated costs. In season 2019 we did not need to commit to new ground and pop up signage. Hence sponsorship associated expenses in season 2019 were just short of \$2,500.00, as opposed \$5,374.00 last season.

Club events / functions.

Refer previous commentary.

The clubs income from this channel reduced substantially from \$32,973.00 last season to just short of \$18,000.00 this season. Consistent with the reduction in amount of events, as well as our added investment in the non-revenue generating Season Opening Day, our surplus from these activities dropped from \$8,366.00 to \$1,376.00.

Other income items:

Items including rebates from coffee truck sales, interest received on our long term holdings and the

like generated just over \$5,000.00 for the club.

As noted previously the club did not secure any Grant funding in season 2019, we did expend the 2018 grant of \$1,798.00 on the above mentioned WJFC club health check and committee development workshop.

2019 accounts summary – cost of football services:

Consistent with earlier commentary, WJFC has been able to manage down our costs of providing football services in season 2019.

A good part of this comes from the investments the club made in season 2018 that included significant upgrades to our football kit, trainer's kit and new jumpers for our female teams - \$17,768.00 in total. Consequently the club has only incurred \$4,888.00 in the current period.

In season 2019 WJFC did not have to operate a separate 3rd ground (Newport Gardens) that has also avoided \$2,250.00 expense this season as a consequence.

In season 2018 the committee also invested funds to improve some of the most basic shortfalls in the current change rooms – including repainting and improved floor coverings. That one off cost of \$11,510.00 is not present in season 2019 results with the club rooms upgrade now finally imminent. The enclosed financial reports detail the various expenses the club incurs as part of delivering weekend football for 16 teams across the 2019 season. These reports are self-explanatory and don't require any added commentary from me

2019 accounts summary – season end 2019 position:

WJFC has delivered an operational surplus after apparel write down of \$32,550.00. This compares favourably to 2018 season \$15,946.00, noting last year did include the one off expense of club room improvements. A more suitable comparable would be the pre that expensed activity (as WJFC does not own the rooms) which was \$27,096.00 in 2018.

Member's funds have grown from \$165,714.00 last year to \$198,265.00 at the conclusion of season 2019.

Club assets have grown to the same \$198,265.00 after writing back our apparel stocks as outlined above.

At the conclusion of season 2019 WJFC has zero liabilities (current nor non-current) to report as opposed \$22,169.00 in 2018.

WJFC investment account balance: \$87,891.00.

WJFC Holding account balance: \$62,021.00

WJFC Operational account balance: \$15,695.00.

All above are reported as at August 31, 2019.

Acknowledgements and thank you:

I would like to thank the committee for its guidance and assistance during season 2019.

Circumstances dictate that I am not in a position to continue on the WJFC execute in season 2020.

I suggest any party interested in the 2020 treasurer's role will find it streamlined, user friendly (as

best it can be) and well recorded. I will happily assist the settle in of our next treasurer. Working with the current committee has been extremely satisfying and our ship is expertly navigated by Mel McVeigh and her trusty lieutenant Mark Ryan. We are in very safe hands.

I would specifically like to acknowledge the efforts of Ross Vicino both as a long standing committee member and an outstanding contributor to our football club. Few people would appreciate the power of work Ross has personally invested in WJFC over many, many years. Our sons have travelled through the club together to this concluding 2019 season and it has been an absolute pleasure to share Ross's company, friendship, good grace and a common Essendon tragic affliction across those years.

Thank you and well done Ross – a great loss to our club.

Rohan King.

WJFC honorary treasurer 2019.



**WILLIAMSTOWN JUNIOR FOOTBALL CLUB
INCORPORATED
ABN 70 816 864 620**

Financial Statements
For the year ended 31 August 2019

**TRIPOLINO ACCOUNTANTS
& FINANCIAL PLANNERS
211 MALOP STREET
GEELONG 3220**

Phone: 03 5222 1489 Fax: 03 5229 3295

Email: ft@tripolino.com.au

**WILLIAMSTOWN JUNIOR FOOTBALL CLUB INCORPORATED ABN 70 816 864
620**

**Income and Expenditure Statement
For the year ended 31 August 2019**

	2019 \$	2018 \$
Income		
Sales - Registration Fees	88,842	96,670
Sales- Apparel	25,340	30,855
Sales - Canteen	24,110	18,331
Income - Club Sponsorship	31,901	26,336
Income Events & Functions	17,709	32,973
Interest received	2,009	1,375
Other Income	3,008	2,328
Grants Received		1,798
Total income	<u>192,919</u>	<u>210,667</u>
Expenses		
Advertising & promotion		5,914
Apparel - Uniforms	63,596	40,565
Audit fees	1,100	
Administration Fees - WRFL	36,877	39,577
Bank fees & charges	538	706
Cleaning & rubbish removal	854	3,086
Depreciation - Plant	1,946	2,587
Donations		701
Fees & charges	584	957
Filing fees		57
Fines	350	160
Canteen Expenses	16,255	13,071
Events & Functions Costs	16,333	24,607
Ground Maintenance	4,682	7,948
Insurance	140	140
Internet & IT	2,538	2,324
Light & power	1,458	3,207
Equipment & Supplies	5,967	19,738
Printing & stationery	148	127
Registration & Licences	2,500	1,585
Repairs & maintenance		11,510
Replacements		450
Refund Of Committee & Coaches Fees		9,295
Sponsorship	1,530	1,500
Training Courses	2,971	4,910
Total expenses	<u>160,369</u>	<u>194,721</u>

The accompanying notes form part of these financial statements.

**WILLIAMSTOWN JUNIOR FOOTBALL CLUB INCORPORATED ABN 70 816 864
620**

**Income and Expenditure Statement
For the year ended 31 August 2019**

	2019 \$	2018 \$
Profit from ordinary activities before income tax	32,550	15,946
Income tax revenue relating to ordinary activities		
Net profit attributable to the association	32,550	15,946
Total changes in equity of the association	32,550	15,946
Opening retained profits	165,714	149,769
Net profit attributable to the association	32,550	15,946
Closing retained profits	198,265	165,714

The accompanying notes form part of these financial statements.

**WILLIAMSTOWN JUNIOR FOOTBALL CLUB INCORPORATED ABN 70 816 864
620**

Detailed Balance Sheet as at 31 August 2019

	Note	2019 \$	2018 \$
<hr/>			
Current Assets			
Cash Assets			
WJFC Investment Account		87,891	86,009
WJFC Holding Account		62,021	14,394
WJFC Operations Account		15,695	9,079
Bendigo Bank		1	1
CBA Cheque Account		1	1
WJFC Debit Card Account		75	2,816
		<hr/> 165,684	<hr/> 112,300
Receivables			
Trade debtors			18,342
Security Deposit		1,300	1,300
		<hr/> 1,300	<hr/> 19,642
Inventories			
Inventory Apparel		29,488	49,450
		<hr/> 29,488	<hr/> 49,450
Other			
Prepayments			2,752
			<hr/> 2,752
			<hr/>
Total Current Assets		<hr/> 196,471	<hr/> 184,144
Non-Current Assets			
Property, Plant and Equipment			
Plant & equipment - At cost		20,459	20,459
Less: Accumulated depreciation		(18,666)	(16,720)
		<hr/> 1,793	<hr/> 3,739
		<hr/>	<hr/>
Total Non-Current Assets		<hr/> 1,793	<hr/> 3,739
		<hr/>	<hr/>
Total Assets		<hr/> 198,265	<hr/> 187,883
<hr/>			

The accompanying notes form part of these financial statements.

**WILLIAMSTOWN JUNIOR FOOTBALL CLUB INCORPORATED ABN 70 816 864
620**

Detailed Balance Sheet as at 31 August 2019

	Note	2019 \$	2018 \$
<hr/>			
Current Liabilities			
Payables			
Unsecured:			
Trade creditors			21,296
			<u>21,296</u>
Other			
Advance payments			873
			<u>873</u>
Total Current Liabilities			<u>22,169</u>
Total Liabilities			<u>22,169</u>
Net Assets		<u>198,265</u>	<u>165,714</u>
 Members' Funds			
Accumulated surplus (deficit)		198,265	165,714
Total Members' Funds		<u>198,265</u>	<u>165,714</u>

The accompanying notes form part of these financial statements.

WILLIAMSTOWN JUNIOR FOOTBALL CLUB INCORPORATED ABN 70 816 864
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Notes to the Financial Statements
For the year ended 31 August 2019

Note 1: Summary of Significant Accounting Policies

This financial report is a special purpose financial report prepared in order to satisfy the financial reporting requirements of the Associations Incorporations Act . The committee has determined that the association is not a reporting entity.

The financial report has been prepared on an accruals basis and is based on historical costs and does not take into account changing money values or, except where specifically stated, current valuations of non-current assets.

The following significant accounting policies, which are consistent with the previous period unless otherwise stated, have been adopted in the preparation of this financial report.

(a) Property, Plant and Equipment (PPE)

Leasehold improvements and office equipment are carried at cost less, where applicable, any accumulated depreciation.

The depreciable amount of all PPE is depreciated over the useful lives of the assets to the association commencing from the time the asset is held ready for use.

Leasehold improvements are amortised over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

(b) Impairment of Assets

At the end of each reporting period, the entity reviews the carrying values of its tangible and intangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, is compared to the asset's carrying value. Any excess of the asset's carrying value over its recoverable amount is expensed to the income statement.

(c) Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks, and other short-term highly liquid investments with original maturities of three months or less.

(d) Revenue and Other Income

Revenue is measured at the fair value of the consideration received or receivable after taking into account any trade discounts and volume rebates allowed. For this purpose, deferred consideration is not discounted to present values when recognising revenue.

Interest revenue is recognised using the effective interest rate method, which for floating rate financial assets is the rate inherent in the instrument. Dividend revenue is recognised when the right to receive a dividend has been established.

Grant and donation income is recognised when the entity obtains control over the funds, which is generally at the time of receipt.

All revenue is stated net of the amount of goods and services tax (GST).

(e) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Tax Office. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the assets and liabilities statement are shown inclusive of GST.

WILLIAMSTOWN JUNIOR FOOTBALL CLUB INCORPORATED ABN 70 816 864
620

Notes to the Financial Statements
For the year ended 31 August 2019

(f) Trade and Other Payables

Trade and other payables represent the liability outstanding at the end of the reporting period for goods and services received by the association during the reporting period, which remain unpaid. The balance is recognised as a current liability with the amounts normally paid within 30 days of recognition of the liability.

**WILLIAMSTOWN JUNIOR FOOTBALL CLUB INCORPORATED ABN 70 816 864
620**

**Statement by Members of the Committee
For the year ended 31 August 2019**

The Committee has determined that the association is not a reporting entity and that this special purpose financial report should be prepared in accordance with the accounting policies outlined in Note 1 to the financial statements.

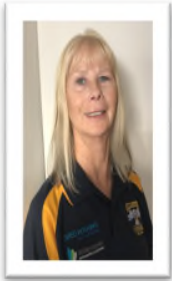
In the opinion of the Committee the Income and Expenditure Statement, Statement of Financial Position, and Notes to the Financial Statements:

1. Presents fairly the financial position of WILLIAMSTOWN JUNIOR FOOTBALL CLUB INCORPORATED as at 31 August 2019 and its performance for the year ended on that date.
2. At the date of this statement, there are reasonable grounds to believe that the association will be able to pay its debts as and when they fall due.

This statement is made in accordance with a resolution of the Committee and is signed for and on behalf of the Committee by:

President

Treasurer



ADMINISTRATOR'S REPORT

Dear Members,

Firstly, thank you to all that have made a valuable contribution to the WJFC in 2019. Whether your input was on a Sunday morning helping with match day duties, supporting the club at social functions or helping on training nights. Our great club can only grow in strength and numbers with your support.

Personally, I enjoyed this year working with the rest of the committee and assisting on game days. It was very rewarding to see players, coaches and families enjoying their football.

I would like to thank Mel McVeigh for her guidance, assistance and sense of humour during this time.

Registrations

The total registrations for 2019 were 430 comprising of U9 – U16. We fielded 16 teams this season, which included U12 and U15 Girls teams. Ross Vicino (U14-U16) and Mark Ryan (U10 – U12) handled the unenviable job of organising training nights and equipment for teams. Both Ross and Mark dealt with all stakeholders, making sure each coach and team had the equipment required to prepare for the season as well as both playing the role of assistant coach.

Once again, the club was blessed to have Darren and Alyson Ryan undertake the team managers' coordinator role. Darren also prepared the team kits and held a coaching role whilst Alyson played team manager.

Social Events

So much thought and preparation go into arranging social events at the WJFC. We began the season with our family day.

Our Sunday sips once again proved a popular club catch up - especially over the finals, which gave all involved a chance to celebrate their season. These afternoon/nights ran smoothly and were well-organised thanks to Dean Martin. Dean made sure we were all well hydrated and there was more than enough pizza to go around. Thanks Dean!

The club held a Casino night at the Italian club organised by Dean Martin and his sub-committee. Everyone seemed to enjoy themselves whether it be on the dance floor, eating the yummy pizzas or gambling with the play money. It was a very enjoyable and profitable night for the club.

A sponsors/ helper's night was held in August to celebrate the efforts of 2019. Awards were presented to recognise club members both past and present for their commitment to the Williamstown Juniors Football Club.

The top age farewell event was held at Seaview again and it was a very successful way to send the boys on their way to senior football.

Canteen

The canteen continues to create steady revenue, adding to the community feel of the club. With Julie – Anne Weir at the helm with assistance from Mel Dmytrenko it ran like a well- oiled machine. Sadly Julie-Anne has decided it's time to go after 10 years of service to the club and we wish her well.

In closing, my utmost thanks must go to my fellow committee members especially Mel who tucked me in under her wing and showed me the ropes. We farewell Ross Vicino after years of service, it will be hard to fill those shoes, and Rohan who has run a very tight purse string as the treasurer. To Mark, Rohan, Ross, Craig, Darren, Stephen, Dean, Phil and Mel I have enjoyed working with you this year and wish you well for 2020.

Wendy McNerney
Administrator



FOOTBALL OPERATIONS' REPORT

In 2019 the club fielded 16 teams. 2019 also saw the introduction of the leagues restructure of the boys age groups to double age group in an "Evens" format from U12's to U16's. The U9's x 3 teams and U10's x 2 teams remained the same. As did also with our girl's teams fielding one team in U12G & U15G. The boys teams were U12's x 3, U14's x 3 and U16's x 3.

Of the 11 teams that were eligible to play in finals, we had 6 qualified for finals, resulting in 2 Premierships. A great achievement and all should be congratulated, including First Aiders, Water People, Goal, Field and Boundary umpires, Umpires escorts, Runners, Team Managers Coaches and last but not least the players.

U12/Div 1	Premiers
U12/Div 5	Semi Finalist
U12/Girls	Premiers
U14/Div 1	Runners Up
U15/Girls	Prelim Finalist
U16/Div 1	Semi Finalist

We would like to particularly thank ALL coaches for their time, enthusiasm and assistance to their respective age groups. It's not always realized the commitment required to coach a team and we thank you for your dedication. I feel it is important that they are all acknowledged below;

U9

Peter Wilson
Jason Bakker
Shaun Huntington

U10

Tony Modola
Brett Bennett

U12

Mark Williams
Matt Wynd
Russell Dmytrenko

U12G

Andrew Neville

U14

Kristian Daley
Phil Noonan
Mark Ryan

U15G

Matt Oldham

U16

Joe Conway
Darren Ryan
Mark Frisby U16

On an individual basis the club wishes to acknowledge the following well performers in this seasons WRFL Best & Fairest and Interleague.

WRFL B&F Placegetters 2019

U16/Div 1	Mathew Payne	Eq 2nd (12 votes)
U16/Div 2	Mitchell Alexander	Eq 2nd (12 votes)
U15Girls/Div 1	Shiralee Nicholls	2nd (18 votes)
U15Girls/Div 1	Sienna Cutajar	Eq 3rd (17 votes)
U12/Div 1	Finnegan Davis	3rd (23 votes)

Interleague Representatives 2019

U13

Robbie Cockerell
Jackson Daley
Samual Elford
Edan Ibbetson
Jett Modola
Harry O'Brien
Liam Taylor
Kade Angelone-Coburn

U14

Cooper Eaton
Hussien Kadour
Andreas Martinez
Tahu Roordink
Jack Cave
Jake Smith (U14/Div2 Best Interleague Player)
Xavier Snelling

U15

Matthew Payne
Jake Whybrow
Ned Conway (U15/Div2 Best Interleague Player)
Noah Higgins
Joshua Attard
Will Edgoose
Zakariya El-Houli
Harrison Miller

U15 Girls

Sienna Cutajar

With 16 teams in 2019, we are looking at a potential increase up to 20 teams in 2020. The league in 2020 are looking at restructuring the girls age groups to double (2-year) age groups in an "Evens" format, similar and in line with the boys format this season. The U9s and U10 structure will again remain the same. Whilst we see this restructure change for the girl's competition a positive and welcomed one for our club. This will see the potential increase in numbers and extra teams to field. However in order for this to happen we see our biggest and continued challenge of not having enough people taking up various committee and non-committee roles that requires a football club to run efficiently. We encourage and request the need for additional volunteers to come forward and assist in taking up the roles required to operate our clubs as efficiently and enjoyable as possible.

This season saw our continued and reinforced association with the Williamstown CYMS Football Club for our U16's, providing some training sessions for our top age U16's with the Cy's U19's and coaches. Building on the pathway available for our U16's top age players once their junior football has come to an end.

We thank the Williamstown Cy's for their continued support.

This season we continued to provide coaches and teams with a sufficient ammount of available items of equipment, such as footballs, bump bags, vertical poles, warm up ground ladders, training cones and training bibs.

Finally, a huge thanks to all our committee members that have assisted and helped the Football Operations throughout the season and in particular our first year president Mel McVeigh who took on an enormous role and carried out a tremendous amount of work throughout the season. Our club is in great hands and full of great people to lead this club through this next new exciting period. Thank you.

Ross Vicino
Football Operations

DIRECTOR OF COACHING REPORT

In season 2019 the WRFL made changes across the league with the implementation of double groups. These changes were made in the graded age groups with divisions of Under 12, 14 and 16's formed with up to five divisions within that age group and three teams being fielded for WJFC.

The year started early for the committee with the changes meaning so many other questions were raised around a grading policy and process and as we had to work on a grading policy, it often felt we were chasing our tails trying to firstly educate coaches on the new policy and make sure that parents and players understood the new grading format. Fortunately moving forward we will have more knowledge on how to manage player numbers will have a more solid grading process.

Again, the club organised a Preseason Academy leading into the Christmas break and returned in Mid-January. For a second year running Mark Williams was instrumental in its application with appointed coaches Kristen Daly and Matt Wynd also playing a huge role. I would like to mention there was lots of help on offer due to the larger number of attendees at these training nights and thank all involved. After sitting through several Coaching appointments as a club we recognise the solid support from our parenting group at under 9 and 10, with those age groups filling very early in 2019. There was a strong showing for most of the higher divisions, but with the uncertainty of grading potentially playing a part, a shortage in other divisions. All in all, these positions were filled with great people within our club who have done an amazing job in their respective teams.

Early in February we, as a coaching group had the pleasure of a presentation by Anthony Eames, Senior Coach of Spotswood and Liston Medal winner in 1991 for Werribee. At this coaching night, many coaches, including myself took away some interesting findings from Anthony's experience that we could utilise in our coaching groups.

As the coaching director, my main focus with the help of Football Operations, was the implementation of a coaching curriculum across all age groups, although, still a work in progress, I look forward to seeing where the club takes the ideas of a stronger curriculum moving forward. We as a club made contact with Chris Connolly AFL coach and player, who has an online program to assist clubs with this very task. We also had a coach's night explaining what type of features this program would provide and a brief outline of its working of which was well received.

In closing, I truly believe a program of sorts to help coaches streamline their coaching would be extremely beneficial. With my decision to step down from this role to focus on coaching. I am sure the club will appoint a suitable candidate for this role. Thanks to all for the opportunity to give back to the club this year.

Tony Modola
Director of Coaching 2019



2018 Williamstown Juniors Playing Squad

Player First Name	Player Surname
Tyla	Adamson
Oskar	Ainsworth
Miller	Ainsworth
Filippo	Albicocco
Mitchell	Alexander
Finn	Amos
Joseph	Andrews
Benedict	Andrews
Charlie	Andrews
Jack	Andrews
Isabella	Andrews
Kade	Angelone-Coburn
Nicholas	Arapakis
Xavier	Arapakis
Joshua	Attard
Finley	Baker
Max	Bakker
Jason	Bakker
Thomas	Balfe
Zac	Ballarin
William	Barnes

Max	Barnes
Finn	Barnes
Chelsea	Bartlett
Edward	Beanland
Oliver	Bell
David	Bell
Jack	Bell-Andrews
George	Bennett
Brett	Bennett
Damon	Bennett
Bryce	Bennett
Callum	Bennett
Cassius	Bentley
Archie	Bentley
Minnie	Bettenay
Chester	Bettenay
Jack	Billington
Olivia	Billington
Poppy	Birkett
Kai	Black
Taine	Bolger
Ryan	Bordas
Hayley	Borg
Gabriel	Bozovic
Heath	Brady
Gianfranco	Brogna
Cooper	Brown
Campbell	Brown
Ethan	Burgess
Coby	Cahill
Patrick	Cannon
Fletcher	Carmont
Fraser	Carmont
Jed	Cassar
Samuel	Castine
Lucca	Castine
James	Catlow
Lucas	Catlow
Oliver	Catlow
Jason	Catlow
Samuel	Cauchi
Jack	Cave

Jacob	Cebulski
Joe	Charlesworth
Harry	Charlesworth
Asher	Cheswick
Noah	Cheswick
Xavier Thomas	Cilia
Jye	Cockerell
Robbie	Cockerell
Zoe	Cockerell
Finn	Coghlan
Kai	Coghlan
Casper	Collis
Ned	Conway
Polly	Conway
Tillie	Conway
Cooper	Cookson
Levi	Cossey
Stella	Cossey
Jack	Court
Jess	Court
Ashlin	Cowan
Tyler	Cross
Joshua	Crundall
James	Curran
Ashwin	Currie
Sienna	Cutajar
Jackson	Daley
Hunter	Daley
Samson	Daley
Benjamin	Davies
Jasmine	Davies
Finnegan	Davis
Jack	Densley
Jai	DiBlasi
Mia	DiRienzo
Cooper	Dmytrenko
Max	Dmytrenko
Thomas	Dobson
Harry	Donati
Jack	Donati
James	Douglas
Zara	Driver

Henry	Dunlevy
Ruby	Dunn
Grace	Dunn
Luke	Eastwood
Cooper	Eaton
Will	Edgoose
Zakariya	El-Houli
Samuel	Elford
Lenox	Essman
Pierce	Farrell
Tem	Farrell
Harrison	Farrugia
Charlie	Fenech
Thomas	Fishley
John	Fishley
Jade	Fitzpatrick
Murphy	Fleming
Oscar	Florentine
Jedd	Foley
Ashton	Forbes
William	Ford
Oliver	Fraser
Robert	Freeman
Marcus	Frendo
Robert	Frendo
James	Frisby
Mark	Frisby
Emily	Furlong
Cade	Galea
Zayne	Galea
Isaac	Gawne
Joseph	Georgiou
Harrison	Geyle
Darcy	Gibb
Xavier	Giovanniello
Harley	Glasson
Elliot	Goldin
Joshua	Goodland
Joshua	Gordon
Victoria	Gousias
Luke	Gowty
Robert	Graham

Tex	Graham
Oskar	Granberg
Jake	Greenham
Reilly	Gunn
Troy	Gurney
Patrick	Gurrie
Owen	Guy
Jackson	Haddrell
Oscar	Hallam
Noah	Hannafor
Grace	Hardiman
Joel	Harmer
Freya	Harris
Kobi	Harrison
Sebastian	Hart
Munro	Henry
Lachlan	Heriot
Isaiah	Hewitt
Caleb	Hickman
Imogen	Hickman
Noah	Higgins
Dominic	Ho
James	Horn
Aaron	Horsburgh
Joshua	Hunt-Stapleton
Lachlan	Huntington
Liam	Huntington
Christopher	Iacovou
Michael	Iacovou
Edan	Ibbetson
Jack	Iley
William	Inness
Brayden	Jewell
Max	Jezard
Rhys	Joseland
Orlando	Joseph
Stella	Joseph
Hussien	Kadour
Anson	Kan
Finn	Kane
Rhys	Kane
Judd	Kelly

Nate	Kelly
James	Kennett
William	Killeen
Ryan	King
Noah	Kirby
Beau	Kisvarda
Mark	Kyriakidis
Beau	Lagos
Rhys	Lagos
Louis	Lamont
Julian	Laudato
Walter	Le Fevre
Angus	Lee
Simon	Lee
Boadie	Leeds
Ben	Lingard
Seb	Littlewood
Fionn	Lodge
Aidan	Lofting
Joshua	Lofting
Daniel	Lopes
Georgia	Machar
Jack	Macleod
Charlie	Macleod
James	Macri
Ben	Manoussakis
David	Mansell
Ruby	Marino
Xavier	Marinovic
Lachlan	Martin
Andreas	Martinez
Lincoln	Mattossovich
Finn	Mccall
Finn	McCallum
Ayden	McCarroll
Tom	McClelland
Mia	Mcdonald
Raphael	McDonald
Riley	McDonald
Jack	McDonald
Jensen	McHale
Abbie	McIntyre

Madeleine	McKibbin
Hugh	McMahon
Ellie	McMahon
Ava	McVeigh
Charlie	Meddings
Matthew	Medved
Augustus	Mee
Angus	Menzies
Alex	Merambeliotis
Harrison	Miller
Thomas	Miller
Charlotte	Miller
Harry	Minchin
Nicholas	Mitchell
Lachlan	Mitchell
William	Mitchell
Jett	Modola
Lewis	Modola
Murphy	Moloney
Charlie	Mondon
Isaac	Moore
Cohen	Moore
Michael	Morda
Jaz	Morice
Charlie	Morris
Ashley	Morrow
Nathan	Muecke
Jesse	Mullen
Oscar	Mullen
Harrison	Mullender
Matthew	Muller
Sebastian	Muller
Diedrich	Muller
Michael Henry	Mulvihill
Angus	Naden
Holly	Naden
Hamish	Nelson
Joshua	Neville
Sophia	Neville
Oliver	Newitt
Shiralee	Nicholls
Darcy	Noonan

James	Noonan
Charlie	Norris
Charlie	O'Brien
Sam	O'Brien
Harry	O'Brien
James	O'Toole
Christina	Oldham
Therese	Oldham
Campbell	Oldham
Elliot	Osuchowski
Hudson	Pasco
Henry	Pasque
Kai	Paterson
Charlie	Pattison
Harry	Paull
Matthew	Payne
Charlie	Pearson
Bodhi	Peck
oscar	Perry
Sebastian	Perry
Archie	Philpot
George	Pinkney
Jack	Pisano
Ermioni	Pitliangas
Kathleen	Pitliangas
Zachary	Provest
Isaac	Quarrell
Jacob	Quarrell
Fletcher	Raspor
Jordan	Raymond
Charlie	Rayson - Hill
Talon	Reichert
Ned	Rinaldi
Ted	Rippon
Alexis	Rippon
Clint	Rippon
Tahu	Roordink
Ryan	Roper
Toby	Round
Ronan	Rowe
Marli	Russell
Oliver	Russo

Dino	Russo
Lucas	Ryan
Samuel	Ryan
Joshua	Sagona
Ryan	Said
Zach	Sandison
Steven	Sarandopoulos
Ned	Sayers
Alexander	Schluller
Harley	Schuermans
Steven	Schuermans
James	Seymour
Samuel	Shepherd
Kobe	Short
NED	SKETCHER
Jake	Smith
Xavier	Snelling
Madison	Sonego
Wil	Spicer
max	spiteri
Leon	Spiteri
Jack	Sposato
William	Stafford
Jake	Stanley
Darcy	Steedman
Ty	Stevens
Kane	Stevens
Noah	Stevens
Curtis	Stevens
Samuel	Stone
Otis	Storti-Ljubas
Solomon	Suares - Jury
Sinead	Sullivan
Kyle	Sullivan
Nikhil	Suresh
Mohamed	Taleb
Campbell	Tambling
Jasper	Taylor
Liam	Taylor
Jarrah	Tedesco
Indiana	Tedesco
Blake	Tenaglia

Charles	Thomas
Archie	Thompson
Lachlan	Till
Remy	Trevaskis
Nicholas	Tucker
Imogen	Turton
Nathaniel	Varsamakis
Kristian	Vassallo
Kyah	Vaughan
Evan	Vella
Calvyn	Vicino
Macy	Vicino
Jack	Vincent
Ashley	Walker
Rhys	Walker
Leticia	Walker
Zac	Warszewski
Jack	Wheeler
Charlie	Whelan
Jake	Whybrow
Michael	Whyte
Nicholas	Whyte
Kobe	Williams
Lucas	Williams
Mia	Williams
Aidan	Williams
Nathan	Williams
Matthew	Williams
Xavier	Wilson
Peter	Wilson
Felix	Wood
Harrison	Wood
Bruno	Wortley
Geordan	Wright
Ethan	Zahra
William	Zaitzev
Giordano	Zangari
Massimo	Zangari
Leon	Zomer
Lucas	Zun

2018 Williamstown Juniors – Register of Club Members

Parent/Guardian	Parent/Guardian Surname
Brett	Adamson
Marissa	Ainsworth
Thomas	Ainsworth
Tom	Ainsworth
Pierluigi	Albicocco
Brett	Alexander
Clint	Amos
Hannah	Amos
Suzannah	Andrews
Yolanda	Andrews
Amy	Andrews
Chris	Andrews
Nick	Andrews
Luke	Andrews
Jane	Angelone
Mark	Arapakis
Allana	Arapakis
Matthew	Attard
Samantha	Baker
Murray	Baker
Jason	Bakker
Sonny	Balfe
Liz	Balfe
Robert	Ballarin
James	Barnes
Jeremy	Barnes
Brooke	Barnes
Therese	Bartlett
Justin	Bartlett
Glenn	Beanland
David	Bell
Penny	Bell
John	Bell-Andrews
Sarah	Bell-Andrews

Rosie	Bennett
Craig	Bennett
Nicole	Bennett
Brett	Bennett
Sonja	Bennett
Shaun	Bentley
Kate	Bentley
Lisa	Bentley
Jessica	Bettenay
Ashley	Bettenay
Emma	Billington
Natalie	Bird
Jeff	Birkett
Tanya	Bolger
Helen	Bond
Julian	Bordas
Lalletta	Bordas
Mark	Borg
Rebecca	Borg
Lisa	Bowditch
Peter	Bozovic
Jenny	Bozovic
Patrick	Brady
Catherine	Brennan
Andrea	Brereton
John	Broгна
Kerin	Brown
Cherylee	Brown
Jason	Brown
Steven	Brown
Rinata	Buccheri
Jason	Burgess
Lyndall	Burgess
Rebecca	Butcher
Louise	Byrnes
Mark	Cahill
Lisa	Cannon
Stephen	Cannon
Julie	Carey
Marcus	Carmont
Amy	Carmont
Mairi	Carson

Christine	Carty
David	Cassar
Rachael	Castine
Tim	Castine
Samantha	Catlow
Jason	Catlow
Jamie	Cauchi
Carmel	Cauchi
leanne	cave
Hayley	Cebulski
Robert	Cebulski
Josh	Charlesworth
Kerry	Cheswick
Jai	Cheswick
Vanessa	CILIA
MARK	CILIA
Guy	Coburn
Melanie	Coca
Janelle	Cockerell
Rob	Cockerell
Sandra	Cockfield
Jason	Coghlan
Celia	Collis
Mark	Collis
Joe	Conway
Kylie	Conway
Erica	Cookson
Greg	Cookson
Meredith	Cooper
Lisa	Cossey
David	Cossey
Jacinta	Coulston
Jon	Court
melissa	cowan
Samantha	Cross
Daniel	Cross
Sean	Crundall
Julie	Crundall
Lisa	Curran
Mark	Curran
Neale	Currie
paul	cutajar

karen	cutajar
Kristian	Daley
Belinda	Daley
Kristian	Daley
Singrid	Darcy
Mel	Davies
Brian	Davies
Jon	Davies
Nicole	Davis
Jen	Davis
Adam	Davis
Sally	Dawson
Michelle	De Brincat
Jess	Densley
Natalie	Densley
Dianne	DiBlasi
Robert	DiBlasi
Russell	Dmytrenko
Melanie	Dmytrenko
Alex	Dobson
Julianne	Donati
Daniel	Donati
Julie-Anne	Douglas
Lindsay	Douglas
Lynley	Dumble
Jason	Dunlevy
Michelle	DUNN
Colin	Dunn
Michelle	Dunn
Lynette	Eames
Melissa	Eastwood
steve	Eastwood
Sonia	Eaton
Darren	Eaton
Mark	Edgoose
Kim	Edwards
Sal	El-Houli
Kristie	Elford
Stuart	Elford
Joan	Essman
Thor	Essman
Mel	Falanga

Barry	Farrell
Mark	Farrugia
Christine	Farrugia
Kristen	Fawcett
Darren	Fenech
Darren	Fenech
Tony	Fishley
ANTHONY	FISHLEY
Lynton	Fitzpatrick
Brooke	Fleming
Chris	Fleming
Prue	florentine
Nick	Florentine
Brent	Foley
Melanie	Forbes
Cheryl	Forbes
Andrew	Forbes
Lachlan	Ford
Leith	Fraser
Derek	Freeman
Julie	Freeman
Amy	Frendo
Rob	Frendo
Mark	Frisby
Annette	Furlong
Michael	Furlong
Chris	Galea
Liana	Galea
Trevor	Gawne
Haroula	Georgiou
George	Georgiou
Rocco	Giovanniello
Luisa	Giovanniello
Grant	Glasson
Suzanne	Goessler-Barnes
Jeremy	Goldin
Janelle	Goldin
Era	Goodland
DALE	GOODLAND
Mary	Gousias
John	Gousias
Steve	Gowty

Lindsay	Gowty
Andrew	Graham
Paul	Graham
Antoniette	Graham
jessica	granberg
Joanne	Greenham
Dean	Greenham
Tracey	Gregg
Tanya	Gunn
Anthony	Gunn
Heather	Gurney
Adrian	Gurney
Katie	Gurrie
David	Gurrie
Malour	Guy
Ian	Guy
Billy	Haddrell
Anthony	Hallam
Andrew	Hannaford
Glenn	Harmer
Anita	HARRAWAY
stephen	harrison
paula	hart
Tim	Hart
Kate	Hart
Todd	Heriot
Vicki	Heriot
Marc	Hewitt
Michelle	Hewitt
Sheena	Hickman
Tim	Hickman
Derek	Hill
Kirstey	Holland
Fiona	Horn
Justin	Horsburgh
Heather	Hughes
Jacqui	Hughes
Andrea	Hunt
Debbie	Huntington
Shaun	Huntington
Jackie	Hutchinson
Charlie	Iacovou

Belinda	Iacovou
mike	Ibbetson
Mathew	Inness
Joanna	Inness
Mum	Jason Bakker
Mandy	Jewell
Tim	Jezard
Saithong	Johnstone
Sharelle	Joseland
Allan	Joseland
Brett	Joseph
Sonia	Joseph
Rebecca	Jurgens
Adrian	Jury
Ali	Kadour
Michael	Kalinowski
Yin	Kan
Jason	Kane
Rae	Kaspiew
Nick	Kennett
Libby	Kennett
Simone	Kienc
Seamus	Killeen
Mariana	King
Rohan	King
Elizabeth	Kirby
Stuart	Kirby
Sam	Kisvarda
Dianne	Knight
Sue	Kropik
Ian	Kropik
Bill	Kyriakidis
Rita	Kyriakidis
Andrew	Lagos
Helene	Lagos
Rachael	Lamont
Ric	Lamont
Sarah	Le Fevre
David	Le Fevre
Alison	Lee
Ethan	Leeds
Kathy	Leeds

John	Littlewood
Jason	Ljubas
chizuru	Lodge
Finian	Lodge
Justin	Lofting
Emma	Lofting
Mary	Lonergan
Rui	Lopes
Alexandra	Lopes
Tim	Machar
Fiona	Machar
Fran	Mackintosh
Dene	Macleod
Kate	Macleod
Richard	MacRae
Bruno	Macri
Nicole	Magee
George	Manoussakis
Peter	Mansell
Miriam	Mansell
Lilly	Marino
Denis	Marinovic
Samantha	Martin
Amelia	martin
Dean	Martin
catherine	mason
Sophie	Masterton
Sharon	Matthews
Anthony	Mattossovich
Brett	McCall
Megan	McAuliffe
Kay	McCall
Rory	McCallum
Matt	McCarroll
Fiona	McCarroll
Adam	McClelland
Nicole	Mcdonald
Anthony	McDonald
Michael	McDonald
Warren	Mcdonald
Jennifer	McDonald
Peter	McDonald

Jason	McHale
Leeanne	McHale
Matthew	McIntyre
Kerrin	McKelvie
Sally	McKenna
Jeanine	McKenzie
Rory	McKibbin
Cara	McMahon
Stephen	McMahon
liz	mcnamara
Mel	McVeigh
Michael	McVeigh
Scott	Meddings
Megan	Medved
Joe	Medved
melissa	mee
Jared	Mee
Louise	Menzies
michael	menzies
Nick	Merambeliotis
Keryn	Michell
Jim	Miller
Renee	Miller
DOREEN	MITCHELL
Katherine	Mitchell
Janine	Mitchell
STEPHEN	MITCHELL
Tony	Modola
Vanessa	modola
Craig	Moloney
Bernard	mondon
Maria	Montgomery
Rob	Montgomery
Jodie	Moore
Chris	Moore
Jason	Moore
Rocco	Morda
Antoinette	Morda
Anthony	Morrow
Debra	Morrow
Rachel	Moshoudis
Dieter	Muecke

CHristine	Muecke
Melanie	Mullen
James	Mullen
Daniel	Mullender
Peter	Muller
Hendrik	Muller
Michael	Mulvihill
Kelley	Mumford
Claire	Munro
Sean	Naden
Rebecca	Nelson
Andrew	Nelson
Lara	Neville
Andrew	Neville
Tim	Nicholls
Philip	Noonan
Mary	Noonan
Philip	Noonan
Trent	Norris
Craig	O'Brien
Natalie	O'Brien
Kingsley	O'Connor
Imogen	O'Neill
Wade	O'TOOLE
Emma	OBrien
Matthew	Oldham
Catherine	Oldham
Mick	Orr
Jason	Osuchowski
Amanda	Osuchowski
Jason	Pasco
Carly	Pasco
Warren	Pasque
Amy	Pasque
Darryn	Paterson
John	Pattison
John	Paull
Kristina	Pavlovic
Michael	Payne
Josh	Pearson
Lucy	Pearson
Rebecca	Peck

Matt	Peck
Shelley	Penn
Amber	Peperkamp
Jennifer	Perry
Nick	Perry
Angela	Pezzano
Steve	Philpot
Jed	Pinkney
Steven John	Pisano
Nick	Pitliangas
Clare	Polley
Dani	Provest
David	Provest
ken	purves
Nick	Quarrell
Bianca	Quarrell
Anna	Rankin
Frank	Raspor
Craig	Raymond
Michelle	Raymond
Jonathan	Rayson -Hill
yvette	rees
Rainer	Reichert
Grant	Rice
Amy	Richards
Damien	Rinaldi
Clint	Rippon
Emma	Rippon
Carly	Robson-Kelly
Karina	Roby
Lisa	Rogers
Peter	Roordink
Katrena	Roordink
Paul	Roper
Jodie	Roper
Mark	Round
stephen	rowe
Nicole	Rowen
Maxine	Ruhard
Melissa	Russell
Mick	Russell
tiffany	russo

Dino	Russo
Karla	Ryan
Mark	Ryan
Abi	Saaoud
Sonia	Sabbadin
Steven	Sagona
Jacinta	Sagona
Kim	Said
Anthony	Said
Gillian	Sandison
Ashley	Sandison
Michael	Sayers
John	Schuller
Steve	Schuurmans
Tara	Schuurmans
David	Seymour
Talia	Seymour
Melanie	Shields
Terry	Short
Abby	Short
Narelle	Simmons
VAUGHAN	SKETCHER
Karl	Smith
Renee	Smith
Erica	Smith
Kayne	Smith
Sam	Snelling
Majella	Snelling
Michael	Sonego
Samantha	Sonego
Joanne	Spicer
Brad	Spicer
joe	spiteri
Leanne	Spiteri
Felix	Spiteri
Belinda	Sposato
Gennaro	Sposato
Geeta	Srivatsa
Rohan	Stafford
Elissa	Stafford
Adam	Stanley
Janine	Stanley

Ian	Stapleton
Mark	Steedman
Michelle	Stevens
Simon	Stevens
Wesley	Stevens
Jamie	Stone
Anita	Storti
Paul	Sullivan
Maxim	Tambling
Alicia	Tan
King	Taylor
Rod	Taylor
Georgie	Taylor
David	Tedesco
Daniela	Tedesco
Ren	Tenaglia
Mike	Thomas
Kerrin	Thompson
Amornrat	Thonghatta
Tim	Till
Kylie	Till
LISA	TOBIN
Kathryn	Trevaskis
Adam	Trevaskis
Darryn	Tucker
Claire	Turton
Craig	Turton
Josh	Vanderloo
Kathryn	Vanderloo
Yvonne	Varsamakis
Philip	Vassallo
Michael	Vaughan
Virginia	Vaughan
Helen	Vaxevanis
Karen	Vella
Ross	Vicino
Ruth	Vicino
Adam	Vincent
Katelyn	Vincent
Fay	Votsis-Bivoltsis
Nicole	Walker
Ross	Walker

Jo	Walker
David	Walker
Kellie	Walker
Jodie	Walters
Nathan	Warszewski
Jennifer	Warszewski
Catherine	Wheeler
Jeff	Wheeler
Tara	Whelan
Cathal	Whelan
Paul	Whybrow
Pauline	Whybrow
Peter	Whyte
Mark	Williams
Belinda	Williams
Robert	Williams
Matt	Williams
Scarlett	Williams
Karen	Williams
Rohan	Wood
Catherine	Wood
Uby	Woods
Melissa	Wortley
Ben	Wortley
Cheryl	Wright
Andrew	Wright
Irene	Wright
Narelle	Young
Joe	Zahra
Jan	Zahra
PETER	ZAITZEV
Joe	Zangari
Jason	Zomer
Jodie	Zomer
Paul	Zun
Kasey	Zun

